



# Summit Midstream Partners, LP

## *Series A Preferred Unit Exchange for Common Units*

*June 19, 2020*

Summit Midstream Partners, LP (the “Partnership” or “SMLP”) has filed a Tender Offer Statement on Schedule TO with the Securities and Exchange Commission (“SEC”) with respect to the Exchange Offer (as defined herein). An Offer to Exchange and Letter of Transmittal have been distributed to SMLP preferred unitholders in connection with the Exchange Offer. Unitholders are urged to read carefully the Offer to Exchange in its entirety (including any amendments or supplements thereto) and any documents which are included with or incorporated by reference into the Offer to Exchange, because they contain important information about the Exchange Offer.

The Exchange Offer is being conducted in accordance with Section 3(a)(9) of the Securities Act of 1933, as amended (the “Securities Act”). Section 3(a)(9) of the Securities Act provides an exemption from registration for any security exchanged by an issuer with its existing security holders exclusively where no commission or other remuneration is paid or given directly or indirectly for soliciting such exchange. When securities are exchanged for other securities of an issuer under Section 3(a)(9), the securities received assume the character of the exchanged securities for purposes of the Securities Act. Accordingly, the common units representing limited partner interests in SMLP (the “common units”) issued in exchange for Series A Preferred Units would be free of resale restrictions if held by persons that are not “affiliates” of ours within the meaning of Rule 405 of the Securities Act. See “Transfer Restrictions” in the Offer to Exchange.

Investors are cautioned that certain statements contained in this presentation are “forward-looking” statements within the meaning of Section 27A of the Securities Act and Section 21E of the Securities Exchange Act. Forward-looking statements include, without limitation, any statement that may project, indicate or imply future results, events, performance or achievements and may contain the words “expect,” “intend,” “plan,” “anticipate,” “estimate,” “believe,” “will be,” “will continue,” “will likely result,” and similar expressions, or future conditional verbs such as “may,” “will,” “should,” “would,” and “could.” In addition, any statement concerning future financial performance (including future revenues, earnings or growth rates), ongoing business strategies or prospects, and possible actions taken by us, are also forward-looking statements.

Forward-looking statements are based on current expectations and projections about future events and are inherently subject to a variety of risks and uncertainties, many of which are beyond the control of our management team. All forward-looking statements in this presentation and subsequent written and oral forward-looking statements attributable to us are expressly qualified in their entirety by the cautionary statements in this paragraph. These risks and uncertainties include, among others:

- fluctuations in natural gas, NGLs and crude oil prices, including as a result of the political or economic measures taken by various countries or OPEC;
- the extent and success of our customers' drilling efforts, as well as the quantity of natural gas, crude oil and produced water volumes produced within proximity of our assets;
- the current and potential future impact of the COVID-19 pandemic on our business, results of operations, financial position or cash flows;
- failure or delays by our customers in achieving expected production in their natural gas, crude oil and produced water projects;
- competitive conditions in our industry and their impact on our ability to connect hydrocarbon supplies to our gathering and processing assets or systems;
- actions or inactions taken or nonperformance by third parties, including suppliers, contractors, operators, processors, transporters and customers, including the inability or failure of our shipper customers to meet their financial obligations under our gathering agreements and our ability to enforce the terms and conditions of certain of our gathering agreements in the event of a bankruptcy of one or more of our customers;
- our ability to divest or joint ventures of certain of our assets to third parties on attractive terms, which is subject to a number of factors, including prevailing conditions and outlook in the natural gas, NGL and crude oil industries and markets;
- the ability to attract and retain key management personnel;
- commercial bank and capital market conditions and the potential impact of changes or disruptions in the credit and/or capital markets;
- changes in the availability and cost of capital and the results of our financing efforts, including availability of funds in the credit and/or capital markets;
- restrictions placed on us by the agreements governing our debt and preferred equity instruments;
- the availability, terms and cost of downstream transportation and processing services;
- natural disasters, accidents, weather-related delays, casualty losses and other matters beyond our control;
- operational risks and hazards inherent in the gathering, compression, treating and/or processing of natural gas, crude oil and produced water;
- weather conditions and terrain in certain areas in which we operate;
- any other issues that can result in deficiencies in the design, installation or operation of our gathering, compression, treating and processing facilities;
- timely receipt of necessary government approvals and permits, our ability to control the costs of construction, including costs of materials, labor and rights-of-way and other factors that may impact our ability to complete projects within budget and on schedule;
- our ability to finance our obligations related to capital expenditures or the Deferred Purchase Price Obligation, including through opportunistic asset divestitures or joint ventures and the impact any such divestitures or joint ventures could have on our results;
- the effects of existing and future laws and governmental regulations, including environmental, safety and climate change requirements and federal, state and local restrictions or requirements applicable to oil and/or gas drilling, production or transportation;
- the ability of SMP Holdings to meet its obligations under its senior secured term loan facility;
- changes in tax status;
- the effects of litigation;
- changes in general economic conditions; and
- certain factors discussed elsewhere in this presentation.

Developments in any of these areas could cause actual results to differ materially from those anticipated or projected or cause a significant reduction in the market price of our common units, preferred units and senior notes.

The foregoing list of risks and uncertainties may not contain all of the risks and uncertainties that could affect us. In addition, in light of these risks and uncertainties, the matters referred to in the forward-looking statements contained in this document may not in fact occur. Accordingly, undue reliance should not be placed on these statements. We undertake no obligation to publicly update or revise any forward-looking statements as a result of new information, future events or otherwise, except as otherwise required by law.



# Series A Preferred Unit Exchange Offer Overview

***SMLP is launching an offer to all holders of SMLP's 9.50% Series A Fixed-to-Floating Rate Cumulative Redeemable Perpetual Preferred Units (\$1,000 liquidation preference) (the "Series A Preferred Units") to exchange their Series A Preferred Units into common units at an exchange ratio of 150 common units per Series A Preferred Unit (the "Exchange Offer")***

## Contact Information

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## Exchange Offer Timeline

June 2020						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

July 2020						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	




■ Key Date    ■ Observed Holiday

Date	Action
June 18	➤ Launch of Exchange Offer
July 17	➤ Expiration Date
July 22	➤ Exchange Offer settlement

## *The Exchange Offer would benefit both Series A Preferred Unitholders & SMLP*




### Benefits for Series A Preferred Unitholders

*Enhanced trading liquidity and exposure to common equity upside at a premium to current market price of Series A Preferred Units*

-  Common units are traded on the NYSE and offer significantly increased trading liquidity compared to Series A Preferred Units
-  Exchange Offer reflects a significant premium to current market pricing of the Series A Preferred Units
  - 150x exchange ratio implies ~144% premium to market exchange ratio as of 6/18/2020<sup>(1)</sup>
  - Exchange ratio equates to ~19% of \$1,000 Series A Preferred Unit liquidation preference at current common unit price<sup>(1)</sup>
-  Opportunity to participate in common equity upside at a time when the Partnership has recently enhanced the organizational and governance structure through the GP Buy-In Transaction (as defined herein) and has plans for additional liability management transactions

### Benefits for SMLP

*Aligns with SMLP's strategic plan to achieve financial flexibility, simplify the capital structure and reduce costs*

-  Common equity value expected to benefit from reduction of Series A Preferred Units balance at a significant discount<sup>(2)</sup>
-  Diminishes Series A Preferred Unit distributions that are being accrued and will compound over time, enhancing SMLP's financial flexibility<sup>(2)</sup>
  - Facilitates earlier resumption of common unit distributions, which we believe would improve equity market value and our ability to raise capital
-  No cash consideration provided to tendering Series A Preferred Unitholders; preserves cash for other strategic initiatives

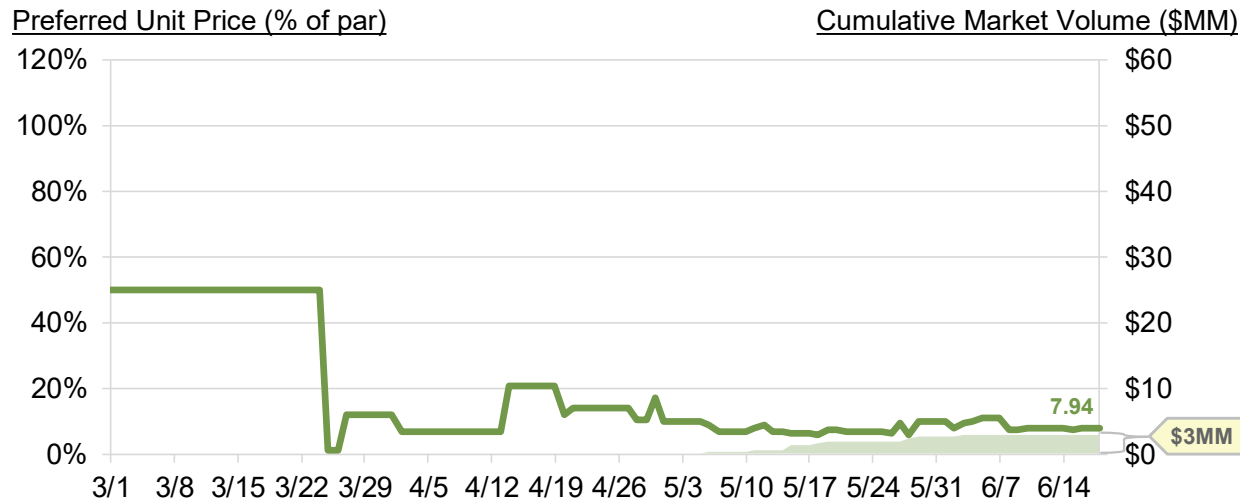
(1) Pricing per Bloomberg as of 6/18/2020.

(2) Series A Preferred Unit aggregate balance and distributions will be reduced if fewer than all Series A Preferred Units are exchanged and eliminated if all Series A Preferred Units are exchanged.

# Large Disparity in Market Trading Liquidity

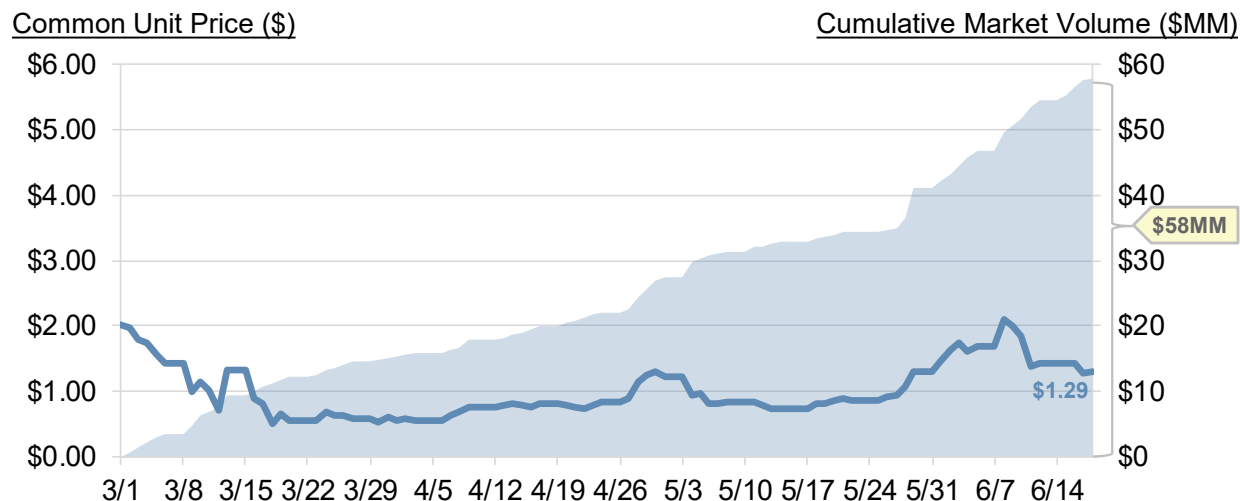
**Between March 1 and June 18, 2020, the aggregate volume of SMLP's common units that was traded was ~20 times that of SMLP's Series A Preferred Units**

## Series A Preferred Unit Trading History<sup>(1)</sup>



- Between March 1 and June 18, 2020, Series A Preferred Units with an aggregate market value of ~\$3MM were traded
  - Represents ~\$39MM of Series A Preferred Units at liquidation preference value

## Common Unit Trading History<sup>(1)</sup>



- Between March 1 and June 18, 2020, common units with an aggregate market value of ~\$58MM were traded
  - Represents ~55MM common units at a VWAP of ~\$1.06 since March 1

Source: Pricing and volume estimated per Bloomberg as of 6/18/2020.

(1) Cumulative volume shown at market values based on estimated trading volume and trading price for each day.

# Pro Forma Capitalization

**The table below illustrates the pro forma impacts of the GP Buy-In Transaction and the Exchange Offer (assuming 50% participation) on SMLP's capital structure as of 3/31/2020**

(\$s in thousands)	As Reported 3/31/2020	GP Buy-In Transaction <sup>(1)</sup>	Exchange Offer <sup>(2)</sup>
		As Adjusted	As Further Adjusted
<b>Cash and Cash Equivalents<sup>(3)</sup></b>	<b>\$71,751</b>	<b>\$112,345</b>	<b>\$112,345</b>
<b>Debt:</b>			
Revolving Credit Facility (Due May 2022)	\$698,000	\$733,000	\$733,000
ECP Term Loan Credit Agreements (Due March 2021)	—	35,000	35,000
5.50% Senior Notes (Due August 2022) <sup>(4)</sup>	300,000	300,000	300,000
5.75% Senior Notes (Due April 2025) <sup>(4)</sup>	500,000	500,000	500,000
SMPH Term Loan (Due May 2022) <sup>(5)</sup>	—	160,750	160,750
<b>Total Debt</b>	<b>\$1,498,000</b>	<b>\$1,728,750</b>	<b>\$1,728,750</b>
<b>Other Obligations:</b>			
DPPO <sup>(6)</sup>	\$180,750	—	—
<b>Mezzanine Capital:</b>			
Subsidiary Series A Preferred Units	62,341	62,341	62,341
<b>Partners' Capital:</b>			
Series A Preferred Units <sup>(7)</sup>	300,000	300,000	150,000
Common Limited Partner Capital <sup>(8)</sup>	457,176	457,176	607,176
<b>Total Partners' Capital</b>	<b>\$757,176</b>	<b>\$757,176</b>	<b>\$757,176</b>
<b>Total Capitalization and Other Obligations<sup>(9)</sup></b>	<b>\$2,498,267</b>	<b>\$2,548,267</b>	<b>\$2,548,267</b>
<b>SMLP Common Units Outstanding (000s)<sup>(10)</sup></b>	<b>94,558</b>	<b>43,323</b>	<b>65,823</b>

(1) Announced on 5/3/2020; closed on 5/28/2020.

(2) Assumes exchange ratio of 150 common units per \$1,000 liquidation value of Series A Preferred Units and 50% participation in the Exchange Offer.

(3) Includes \$4.1 million of restricted cash. Subsequent to the consummation of the GP Buy-In Transaction on May 28, 2020, cash and cash equivalents on SMLP's consolidated balance sheet will include the cash balance at SMP Holdings (\$5.6 million as of March 31, 2020).

(4) Reflects the principal amount of the note series rather than the carrying amount, which is presented net of unamortized debt issuance costs. Subsequent to March 31, 2020, SMLP utilized approximately \$50 million in cash to repurchase approximately \$16 million face value of 5.50% Senior Notes due August 2022 at a weighted average 38% discount and approximately \$71 million face value of 5.75% Senior Notes due April 2025 at a weighted average 44% discount.

(5) The SMPH Term Loan is non-recourse to the Partnership, but SMP Holdings' equity interest in the General Partner and 34.6 million common units are pledged as collateral under the SMPH Term Loan.

(6) Subsequent to the consummation of the GP Buy-In Transaction on May 28, 2020, the Deferred Purchase Price Obligation liability will be eliminated from SMLP's consolidated balance sheet because SMLP acquired the corresponding Deferred Purchase Price Obligation receivable in the GP Buy-In Transaction. SMLP's legal subsidiaries that are the holders of the Deferred Purchase Price Obligation and Deferred Purchase Price Obligation receivable will continue to reflect the instruments in their standalone financial statements.

(7) Reflects the liquidation preference value of \$1,000 per Series A Preferred Unit and is an amount before the allocation of net income to the Series A Preferred Unit and related issuance costs.

(8) Common limited partner capital has not been adjusted for the As Adjusted or As Further Adjusted scenarios presented in the capitalization table because the net effect of the adjustments necessary to account for the GP Buy-In Transaction is not significant to the capitalization table and the Company has not finalized the re-cast of its historical financial statements. Under generally accepted accounting principles, the GP Buy-In Transaction will be accounted for as a common-control transaction and the historical book equity of SMLP will be (i) increased to account for the equity of Summit Investments, and (ii) concurrently reduced for transaction costs incurred and the allocation of consideration transferred for purchase of the 34.6 million common units pledged as collateral under the SMPH Term Loan and the 16.6 million common units not pledged as collateral under the SMPH Term Loan. The impact of these adjustments is not a significant net reduction to the common limited partner capital account balance. Subsequent to the Exchange Offer, for each Series A Preferred Unit that is exchanged, SMLP will eliminate from its Series A Preferred Unit capital account an amount equal to the sum of \$1,000, the undistributed net income allocated to the Series A Preferred Unit, and an offset amount for the allocation of Series A Preferred Unit issuance costs. The amount eliminated will be replaced by an equivalent amount in the common unit capital account.

(9) Excludes changes to the book value of common limited partner capital in the as-adjusted basis and as further adjusted basis per footnote 8.

(10) Represents basic units outstanding for voting and distribution purposes and excludes the potential impacts of warrants. Actual units outstanding is as of April 30, 2020. As part of the GP Buy-In Transaction closing, SMLP acquired 51.2 million SMLP common units including 16.6 million common units that have been retired and 34.6 million common units owned by a subsidiary of SMLP, as a result of which they ceased to be outstanding.

## **1Q 2020 Financial Results**

- \$5.3 million of net income, \$66.1 million of adjusted EBITDA and \$34.2 million of DCF
- ~69% of segment adjusted EBITDA originated from natural gas-focused segments
- Q-o-Q Permian Basin Segment throughput growth of 32% and Segment EBITDA growth of 13.5x
- Legacy Area assets generated \$36 million of free cash flow<sup>(1)</sup> with only \$1.4 million of capital expenditures

## **Transformational GP Buy-In Transaction**

- LP and GP interests are fully aligned in simplified post-transaction organizational structure
  - At transaction close, SMLP owned the non-economic GP interest, the \$180.8 million DPPO receivable and 51.2 million SMLP common units (~54% of pre-transaction outstanding units)
  - Board is comprised of a majority of independent directors, with public election of directors commencing in 2022
- Accretive to per-unit value; 51.2 million (~54%) decrease in SMLP's common units outstanding post closing of transaction
  - Retired 16.6 million common units (~17.5% of pre-transaction outstanding units); 34.6 million common units now held "in treasury" and pledged under the SMP Holdings Term Loan
- Enhances SMLP's financial flexibility by enabling ~\$76 million of additional retained annual cash flow via the suspension of common and preferred distributions
- Minimal impact to near-term liquidity because of \$35 million first-lien loan from ECP in related transaction

## **2020 Strategic Outlook**

- 2020 total capital expenditure range of \$30 – \$50 million
- Double E progressing on budget and on schedule, with receipt of FERC section 7(c) certificate expected in 3Q 2020
  - Actively pursuing non-recourse commercial bank financing to fund substantial majority of remaining Double E capital obligations
- Continued commitment to deleveraging, enhancing liquidity and financial flexibility
- Actively evaluating asset sales and joint ventures in Core Focus Areas as well as Legacy Areas

<sup>(1)</sup> Represents the aggregate reportable segment adjusted EBITDA less cash paid for capital expenditures for the Piceance Basin, Barnett Shale and Marcellus Shale for the three months ended March 31, 2020.



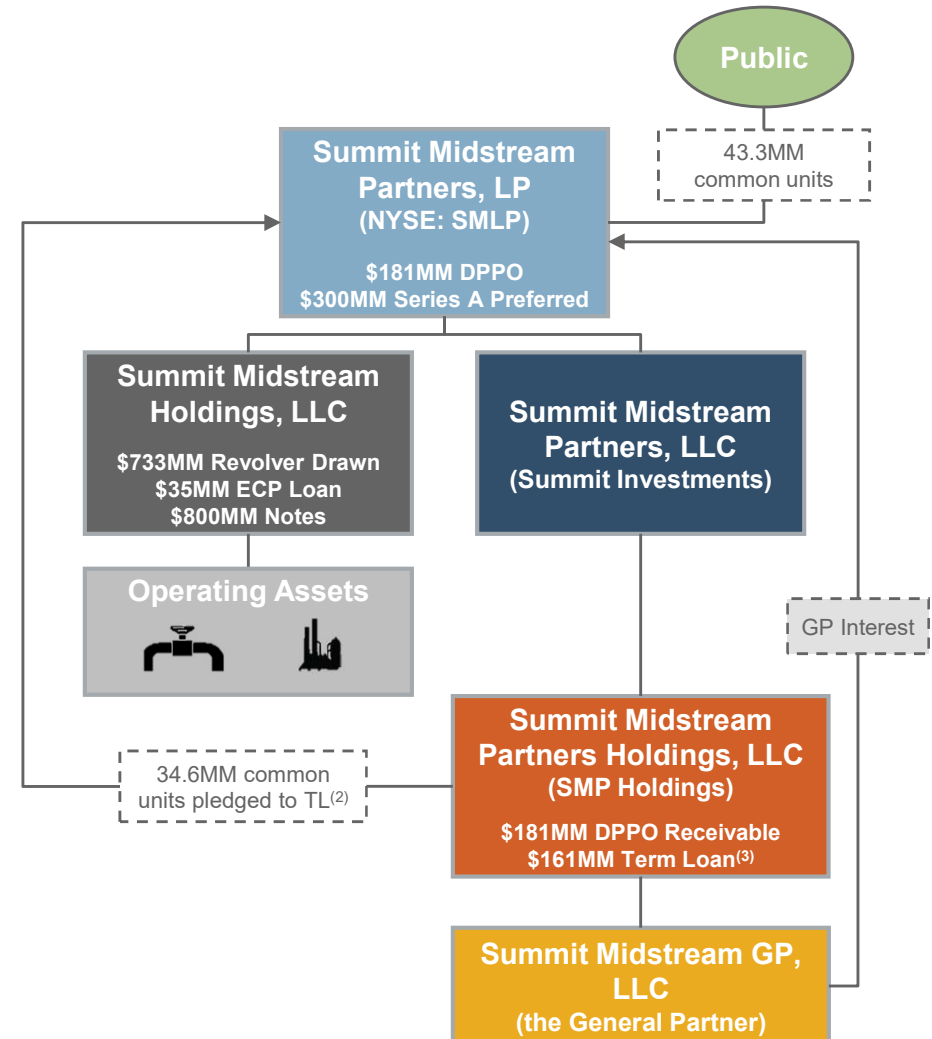
# Enhanced Governance Structure through GP Buy-In Transaction

***On May 28, 2020, SMLP closed the acquisition of Summit Midstream Partners, LLC (“Summit Investments”) from Energy Capital Partners II, LLC (“ECP”) for \$35 million in cash plus warrants for up to 10 million SMLP common units (the “GP Buy-In Transaction”), better aligning stakeholders by providing SMLP control of its GP and enabling Board governance to include a majority of independent directors***

## Governance and Corporate Structure Highlights

- SMLP acquired the GP interest, 51.2 million SMLP common units and the \$180.8 million DPPO receivable
  - 16.6 million units have been retired; 34.6 million units now held “in treasury”
- SMLP is now governed by a board consisting of a majority of independent directors
  - All directors affiliated with ECP have resigned
  - Board consists of 6 independent directors and J. Heath Deneke, SMLP’s President & CEO and Chairman of the Board
- SMLP’s common units outstanding reduced by 54.2% immediately for purposes of voting and distributions
  - SMLP public unitholders now own 100% of SMLP’s common units outstanding
- Summit Investments and all of its subsidiaries became wholly-owned subsidiaries of SMLP
- Summit Midstream Partners Holdings, LLC (“SMP Holdings”), a wholly-owned subsidiary of Summit Investments, will continue as borrower under an existing term loan (“TL”); the TL will continue to be non-recourse indebtedness to SMLP and its operating subsidiaries
  - TL is secured by ~34.6 million SMLP common units owned by SMP Holdings and the GP interest

## Pro Forma Organizational Structure<sup>(1)</sup>



Note: All balances as of 3/31/2020, pro forma for GP Buy-In Transaction. LP Interest percentage for purposes of voting and distributions.

(1) Represents simplified organizational structure and not all entities are displayed.

(2) 34.6 million units pledged to the TL are held in treasury and not counted in the common units outstanding for purposes of voting and distributions.

(3) Balance as of 3/31/2020.

## Increased Financial Flexibility

- Enables SMLP to continue to prioritize the balance sheet by reducing debt, controlling costs, increasing financial flexibility and improving credit metrics in the volatile macro environment
- Facilitated the suspension of distributions on common and Series A Preferred Units, resulting in the retention of ~\$76 million of cash annually that otherwise would have been distributed out of the business

## Enhanced Governance Structure

- SMLP's acquisition of the GP fully aligns LP unitholder and GP interests; governance structure moves closer to a C-corp with the tax benefits of an MLP
- SMLP's public unitholders own substantially all of the outstanding SMLP common units for purposes of voting and distributions
- Board comprised of majority independent directors and public election of directors starting in 2022 promotes alignment with interests of SMLP common unitholders

## Ownership of DPPO Receivable

- Full ownership of the DPPO receivable allows SMLP to address the DPPO in a manner that maximizes value for SMLP unitholders
- Mitigates potential conflict of interests between owner of the DPPO receivable and public SMLP common unitholders
- Eliminates DPPO liability from SMLP's consolidated balance sheet

## Accretive to Per Unit Equity Value

- Increases equity value on per-unit basis for public unitholders as a result of reduction of 51.2 million units, or ~54% in common units outstanding vs. pre-transaction close
- SMLP retired 16.6 million SMLP common units (~17.5% of total SMLP common units outstanding prior to the closing of GP Buy-In Transaction)

- 1 Opportunity for Series A Preferred Unitholders to receive a substantial premium to current market pricing and significantly increase trading liquidity
- 2 Participating Series A Preferred Unitholders have option to monetize position or participate in common equity upside immediately upon settlement
- 3 Exchange Offer expected to be value accretive for common unitholders and mitigate compounding impact of accrued Series A Preferred distributions, while preserving cash for other strategic initiatives
- 4 New organizational and governance structure with fully aligned LP and GP, majority independent board and no financial sponsor
- 5 Enhanced financial flexibility with the recent suspension of common and Series A Preferred Unit distributions, significant liquidity and no near-term maturities
- 6 Laser focus on capital discipline and operational excellence, with 2020 expected capital expenditure range of \$30 – \$50 million
- 7 Committed to strengthening the balance sheet via capital discipline, cost control, and asset sales or joint ventures in both Legacy Areas and Core Focus Areas
- 8 Legacy Areas generating stable and predictable cash flows, and are highly contracted through 2023 with significant MVC underpinnings
- 9 Core Focus Areas, including franchise positions in the Utica, Williston, DJ and Permian are well positioned for highly accretive growth as oil and gas market fundamentals improve



# Appendix



***SMLP is a value-driven independent natural gas, crude oil and produced water gathering and processing company with diversified operations across seven resource plays in the continental U.S.***

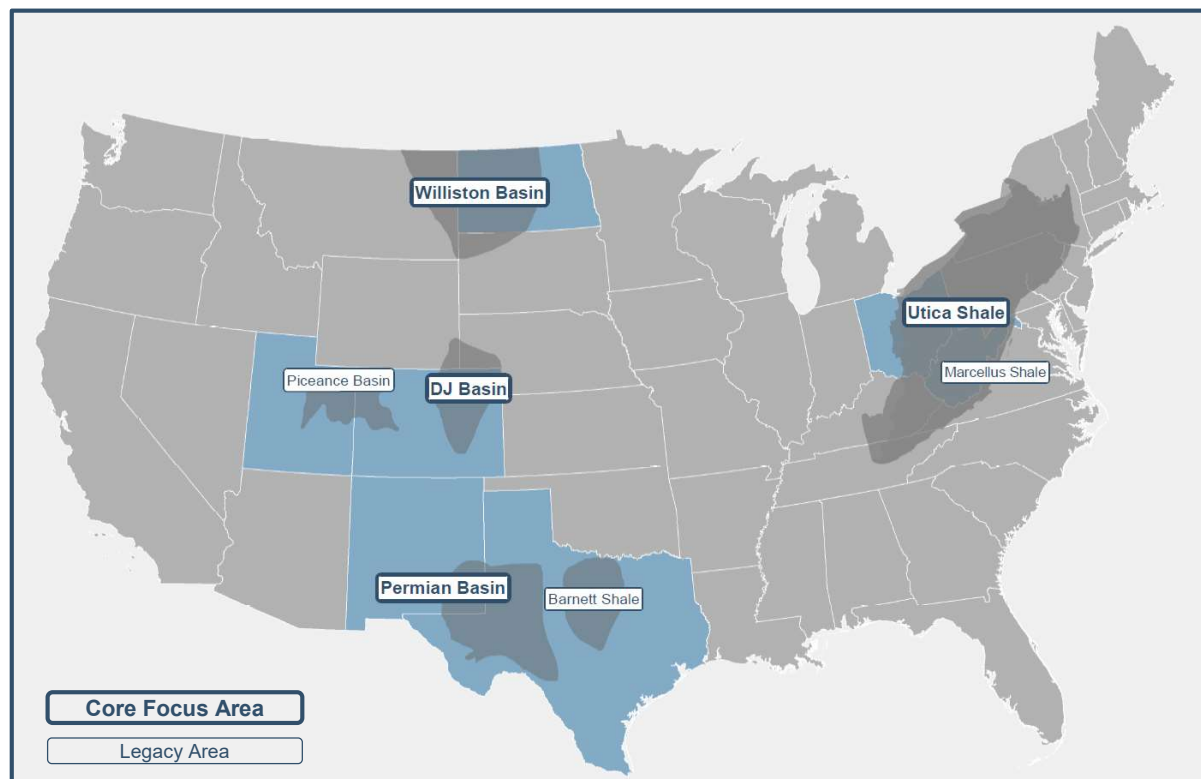
## Key Statistics

Unit Price (as of June 18, 2020)	<b>\$1.29</b>
Market Capitalization (\$MM) <sup>(1)</sup>	<b>\$59</b>
Enterprise Value (\$MM) <sup>(2)</sup>	<b>\$2,037</b>
Leverage <sup>(3)</sup> (1Q '20)	<b>5.05x</b>
Total Expected 2020 Capex (\$MM)	<b>\$30 – \$50</b>

## Operational Statistics<sup>(4)</sup>

Weighted Average Contract Life	<b>7.2 Years</b>
Fee-Based Gross Margin <sup>(5)</sup>	<b>&gt; 95%</b>
1Q 2020 Total Volume <sup>(6)</sup>	<b>1,869 MMcf/d</b>
1Q 2020 Volumes % Natural Gas	<b>69%</b>
Total AML (acres)	<b>2.8 million</b>

## Franchise positions in the Utica, Williston, DJ and Permian



(1) Common unit count used to calculate market capitalization illustratively includes impact of 10MM warrants held by ECP (~2.1MM common units based on treasury stock method and 6/18/20 unit price).

(2) Enterprise Value shown adjusted for GP Buy-In Transaction and includes Total Debt, Series A Preferred Units, Subsidiary Series A Preferred Units and cash as outlined on page 7 and \$59MM market capitalization.

(3) As defined in revolving credit facility Credit Agreement.

(4) As of March 31, 2020, unless noted otherwise.

(5) Reflects gross margin in 2019: excludes contract amortization, electricity and other pass-throughs / reimbursables. Includes gas retainage revenue which is used to partially offset compression power expense in the Barnett.

(6) Represents operated volume throughput and includes oil and produced water at a 6:1 conversion ratio.



# Diversified Operating Footprint

*SMLP's diversified operations, services and customers provide cash flow stability. SMLP has substantial opportunities for growth in each of its Core Focus Areas, but intends to allocate growth capital in a prudent fashion and subject to high return thresholds.*

	Core Focus Areas				Legacy Areas		
	Utica <sup>(1)</sup>	Williston	DJ	Permian	Piceance	Barnett	Marcellus
Upstream Activity	20 DUCs	32 DUCs	> 25 DUCs	2 DUCs	n/a	n/a	18 DUCs
1Q20 Segment Adj. EBITDA	\$13.9MM <sup>(2)</sup> 18%	\$16.2MM 22%	\$5.9MM 8%	\$1.6MM 2%	\$23.6MM 31%	\$8.8MM 12%	\$5.3MM 7%
1Q20 Capex	\$0.9MM <sup>(2)</sup> 5%	\$4.9MM 29%	\$6.3MM 37%	\$3.3MM 19%	\$0.3MM 2%	\$0.7MM 4%	\$0.4MM 3%
1Q20 Volume Throughput	SMU: 222 MMcf/d OGC: 235 MMcf/d <sup>(2)</sup>	Liq.: 98 Mbbl/d Gas: 14 MMcf/d	32 MMcf/d	33 MMcf/d	383 MMcf/d	233 MMcf/d	364 MMcf/d
Services Provided	Natural Gas Gathering & Cond. Stabilization	Natural Gas, Crude Oil & Produced Water Gathering	Natural Gas Gathering & Processing	Natural Gas Gathering & Processing	Natural Gas Gathering & Processing	Natural Gas Gathering	High-Pressure Natural Gas Gathering
AMI (Acres) (approx.)	910,000	1,200,000	185,000	90,000	330,000	120,000	n/a
Remaining MVCs	n/a	107 Bcfe	12 Bcf	Confidential	837 Bcf	n/a	Confidential
Wtd. Avg. Contract Life	9.3 years	3.0 years	6.8 years	8.0 years	9.6 years	6.1 years	Confidential
Key Customers	  	  	Large U.S. Independent Producer 		 		

Source: Upstream activity per Drillinginfo as of April 2020.

(1) Includes Ohio Gathering segment.

(2) Includes SMLP's pro-rata share of Ohio Gathering segment adjusted EBITDA, capital contributions and volume throughput.

# Reportable Segment Adjusted EBITDA

(\$s in 000s)	Three Months ended March 31,	
	2020	2019
<b>Reportable segment adjusted EBITDA<sup>(1)</sup>:</b>		
Utica Shale	\$5,928	\$6,193
Ohio Gathering <sup>(2)</sup>	7,939	9,210
Williston Basin <sup>(3)</sup>	16,192	18,734
DJ Basin	5,911	2,673
Permian Basin	1,581	(550)
Piceance Basin <sup>(4)</sup>	23,557	25,999
Barnett Shale	8,760	11,374
Marcellus Shale	5,320	5,142
<b>Total</b>	<b>\$75,188</b>	<b>\$78,775</b>
Less: Corporate and other <sup>(5)</sup>	9,102	9,805
<b>Adjusted EBITDA</b>	<b>\$66,086</b>	<b>\$68,970</b>

(1) We define segment adjusted EBITDA as total revenues less total costs and expenses, plus (i) other income excluding interest income, (ii) our proportional adjusted EBITDA for equity method investees, (iii) depreciation and amortization, (iv) adjustments related to MVC shortfall payments, (v) adjustments related to capital reimbursement activity, (vi) unit-based and noncash compensation, (vii) change in the Deferred Purchase Price Obligation, (viii) impairments and (ix) other noncash expenses or losses, less other noncash income or gains.

(2) Represents our proportional share of adjusted EBITDA for Ohio Gathering, subject to a one-month lag. We define proportional adjusted EBITDA for our equity method investees as the product of (i) total revenues less total expenses, excluding impairments and other noncash income or expense items and (ii) amortization for deferred contract costs; multiplied by our ownership interest in Ohio Gathering during the respective period.

(3) The Williston Basin segment includes the Tioga Midstream system, which was sold in March 2019.

(4) The Piceance Basin segment includes the RRG West system, which was sold in December 2019.

(5) Corporate and Other represents those results that are not specifically attributable to a reportable segment (such as Double E) or that have not been allocated to our reportable segments, including certain general and administrative expense items, natural gas and crude oil marketing services, interest expense and a change in the Deferred Purchase Price Obligation.

# Reconciliation of Net Income or Loss to adj. EBITDA and DCF

(\$s in 000s)	Three Months Ended March 31,		Year Ended December 31,			
	2020	2019	2019	2018	2017	2016
<b>Net income / (loss)</b>	<b>\$5,309</b>	<b>(\$36,914)</b>	<b>(\$369,833)</b>	<b>\$42,351</b>	<b>\$86,050</b>	<b>(\$38,187)</b>
<b>Add:</b>						
Interest expense	20,218	17,527	74,429	60,535	68,131	63,810
Income tax (benefit) expense	(28)	207	1,174	33	341	75
Depreciation and amortization <sup>(1)</sup>	29,863	28,116	111,426	106,767	114,872	112,661
Proportional adjusted EBITDA for equity method investees <sup>(2)</sup>	7,939	9,210	39,126	39,969	41,246	45,602
Adjustments related to MVC shortfall payments <sup>(3)</sup>	(5,442)	(4,199)	3,476	(3,632)	(41,373)	11,600
Adjustments related to capital reimbursement activity <sup>(4)</sup>	(211)	(715)	(2,156)	(427)	-	-
Unit-based and noncash compensation	2,723	2,526	8,171	8,328	7,951	7,985
Deferred Purchase Price Obligation <sup>(5)</sup>	2,297	4,427	(1,982)	20,975	(200,322)	55,854
Early extinguishment of debt <sup>(6)</sup>	-	-	-	-	22,039	-
Loss (gain) on asset sales, net	115	(961)	(1,536)	-	527	93
Long-lived asset impairment	3,821	44,951	60,507	7,186	188,702	1,764
Goodwill impairment	-	-	16,211	-	-	-
Other, net <sup>(7)</sup>	2,793	4,354	10,277	1,112	-	-
<b>Less:</b>						
Income (loss) from equity method investees	3,311	(441)	(337,851)	(10,888)	(2,223)	(30,344)
<b>Adjusted EBITDA</b>	<b>\$66,086</b>	<b>\$68,970</b>	<b>\$287,141</b>	<b>\$294,085</b>	<b>\$290,387</b>	<b>\$291,601</b>
<b>Less:</b>						
Cash interest paid	16,523	15,229	76,883	64,678	71,488	63,000
Cash paid for taxes	-	-	150	175	-	(50)
Senior notes interest adjustment <sup>(8)</sup>	3,063	3,063	-	-	(5,261)	-
Distributions to Series A Preferred unitholders <sup>(9)</sup>	-	-	28,500	28,500	2,375	-
Series A Preferred units distribution adjustment <sup>(10)</sup>	7,125	7,125	-	-	1,188	-
Maintenance capital expenditures	5,131	3,325	14,175	21,430	15,587	17,745
<b>Distributable cash flow</b>	<b>\$34,244</b>	<b>\$40,228</b>	<b>\$167,433</b>	<b>\$179,302</b>	<b>\$205,010</b>	<b>\$210,906</b>

(1) Includes the amortization expense associated with our favorable gas gathering contracts as reported in other revenues.

(2) Reflects our proportionate share of Ohio Gathering adjusted EBITDA, subject to a one-month lag.

(3) Adjustments related to MVC shortfall payments recognize the earnings from MVC shortfall payments ratably over the term of the associated MVC.

(4) Adjustments related to capital reimbursement activity represent contributions in aid of construction revenue recognized in accordance with Accounting Standards Update No. 2014-09 Revenue from Contracts with Customers ("Topic 606").

(5) Deferred Purchase Price Obligation represents the change in the present value of the Deferred Purchase Price Obligation.

(6) Represents items of income or loss that we characterize as unrepresentative of our ongoing operations, including, in the three months and the year ended December 31, 2019, \$5.0 million related to restructuring expenses and \$0.7 million of transaction costs associated with the November 2019 DPPO amendment. For the year ended December 31, 2019, the amount includes \$3.4 million of severance expense associated with our former Chief Executive Officer, \$0.9 million of transaction costs associated with the Equity Restructuring, and \$0.9 million of transaction costs primarily associated with the November 2019 DPPO amendment. For the three months and the year ended December 31, 2018, the amount consisted of severance expense to our former Chief Financial Officer.

(7) Represents items of income or loss that we characterize as unrepresentative of our ongoing operations. For the three months ended March 31, 2020, the amount represents restructuring expenses. For the three months ended March 31, 2019, the amount includes \$3.4 million of severance expense associated with our former Chief Executive Officer and \$0.9 million of transaction costs associated with the Equity Restructuring.

(8) Senior notes interest adjustment represents the net of interest expense accrued and paid during the period. Interest on the \$300.0 million 5.5% senior notes is paid in cash semi-annually in arrears on February 15 and August 15 until maturity in August 2022. Interest on the \$500.0 million 5.75% senior notes is paid in cash semi-annually in arrears on April 15 and October 15 until maturity in April 2025.

(9) Distributions on the Series A Preferred Units are paid in cash semi-annually in arrears on June 15 and December 15 each year, through and including December 15, 2022, and, thereafter, quarterly in arrears on the 15th day of March, June, September and December of each year.

(10) Series A Preferred unit distribution adjustment represents the net of distributions paid and accrued on the Series A Preferred units. Distributions on the Series A Preferred Units are paid or accrued semi-annually in arrears on June 15 and December 15 each year, through and including December 15, 2022, and, thereafter, quarterly in arrears on the 15th day of March, June, September and December of each year.

(\$s in 000s)	Three Months Ended March 31,	
	2019	2018
<b>Distributable Cash Flow:</b>		
<b>Net Cash provided by operating activities</b>	<b>\$73,968</b>	<b>\$52,711</b>
Add:		
Interest expense, excluding amortization of debt issuance costs	19,109	16,447
Income tax (benefit) expense	(28)	207
Changes in operating assets and liabilities	(24,075)	303
Proportional adjusted EBITDA for equity method investees <sup>(1)</sup>	7,939	9,210
Adjustments related to MVC shortfall payments <sup>(2)</sup>	(5,442)	(4,199)
Adjustments related to capital reimbursement activity <sup>(3)</sup>	(211)	(715)
Other, net <sup>(4)</sup>	2,793	4,354
Less:		
Distributions from equity method investees	7,494	8,583
Noncash lease expense	473	765
<b>Adjusted EBITDA</b>	<b>\$66,086</b>	<b>\$68,970</b>
Less:		
Cash interest paid	16,523	15,229
Senior notes interest adjustment <sup>(5)</sup>	3,063	3,063
Series A Preferred units distribution adjustment <sup>(6)</sup>	7,125	7,125
Maintenance capital expenditures	5,131	3,325
<b>Distributable cash flow</b>	<b>\$34,244</b>	<b>\$40,228</b>

(1) Reflects our proportionate share of Ohio Gathering adjusted EBITDA, subject to a one-month lag.

(2) Adjustments related to MVC shortfall payments are recognized in gathering services and related fees.

(3) Adjustments related to capital reimbursement activity represent contributions in aid of construction revenue recognized in accordance with Accounting Standards Update No. 2014-09 Revenue from Contracts with Customers ("Topic 606").

(4) Represents items of income or loss that we characterize as unrepresentative of our ongoing operations. For the three months ended March 31, 2020, the amount represents restructuring expenses. For the three months ended March 31, 2019, the amount includes \$3.4 million of severance expense associated with our former Chief Executive Officer and \$0.9 million of transaction costs associated with the Equity Restructuring.

(5) Senior notes interest adjustment represents the net of interest expense accrued and paid during the period. Interest on the \$300.0 million 5.5% senior notes is paid in cash semi-annually in arrears on February 15 and August 15 until maturity in August 2022. Interest on the \$500.0 million 5.75% senior notes is paid in cash semi-annually in arrears on April 15 and October 15 until maturity in April 2025.

(6) Series A Preferred unit distribution adjustment represents the net of distributions paid and accrued on the Series A Preferred units. Distributions on the Series A Preferred units are paid or accrued semi-annually in arrears on June 15 and December 15 each year, through and including December 15, 2022, and, thereafter, quarterly in arrears on the 15th day of March, June, September and December of each year.

# Adjustments Related to MVC Shortfall Payments<sup>(1)</sup>

(\$s in 000s)	Three Months Ended March 31, 2020			
	MVC Billings	Gathering Revenue	Adjustments to MVC Shortfall Payments	Net Impact to Adjusted EBITDA
<b>Net change in deferred revenue related to MVC shortfall payments:</b>				
Piceance Basin	\$3,658	\$3,658	\$-	\$3,658
<b>Total net change</b>	<b>\$3,658</b>	<b>\$3,658</b>	<b>\$-</b>	<b>\$3,658</b>
<b>MVC shortfall payment adjustments:</b>				
Williston Basin	\$1,002	\$8,792	(\$5,665)	\$3,127
Piceance Basin	6,956	6,851	223	7,074
Marcellus Shale	1,286	1,286	-	1,286
<b>Total MVC shortfall payment adjustments</b>	<b>\$9,244</b>	<b>\$16,929</b>	<b>(\$5,442)</b>	<b>\$11,487</b>
<b>Total<sup>(2)</sup></b>	<b>\$12,902</b>	<b>\$20,587</b>	<b>(\$5,442)</b>	<b>\$15,145</b>

(1) Adjustments related to MVC shortfall payments account for (i) the net increases or decreases in deferred revenue for MVC shortfall payments and (ii) our inclusion of expected annual MVC shortfall payments.

(2) Exclusive of Ohio Gathering due to equity method accounting.



# Cash Paid for Capital Expenditures

(\$s in 000s)	Three Months ended March 31,	
	2020	2019
<b>Cash paid for capital expenditures<sup>(1)</sup>:</b>		
Utica Shale	\$909	\$101
Williston Basin	4,943	8,023
DJ Basin	6,298	28,356
Permian Basin	3,281	7,057
Piceance Basin	346	1,226
Barnett Shale <sup>(2)</sup>	657	(118)
Marcellus Shale	422	102
<b>Total</b>	<b>\$16,856</b>	<b>\$44,747</b>
Corporate and Other <sup>(3)</sup>	\$1,727	16,101
<b>Total cash paid for capital expenditures</b>	<b>\$18,583</b>	<b>\$60,848</b>

(1) Excludes cash paid for capital expenditures by Ohio Gathering and Double E (after June 2019) due to equity method accounting.

(2) For the three months ended March 31, 2019, the amount includes sales tax reimbursements of \$1.1 million.

(3) For the three months ended March 31, 2019, and through the formation date of the Double E joint venture in June 2019, reflects 100% of the capital expenditures associated with Double E and excludes capital contributions made by our JV partner.